

MARIE TRAINING PROGRAM FOR IMPROVEMENT IN ENERGY EFFICIENCY (EE) OF EXISTING BUILDINGS

F1 | BEST PRACTICES COLLECTION

Best Practice Name:	Setting up a Temporary Company Consortium (Groupement Momentané d'Entreprises - GME) with craftsmen to tender to a public market.
Code:	FR-RE-CO-12

Best Practice Description:

Type:	<input checked="" type="checkbox"/> Action for improvement in the EE	<input checked="" type="checkbox"/> Training experience (*)
Description:	<p>The contract is the renovation of a police headquarter where AIM company, "éco artisan" (craftsman recognized Grenelle Environment), specialized in renewable energies, has partnered-up with a small sanitary plumbing enterprise in the form of a joint GME in order to respond to the lot including HVAC (heating, ventilation & air conditioning) and sanitary/plumbing.</p> <p>The GME system is a private agreement between enterprises that enables them to partner up to be able to respond to projects they would not have been able to tender for on their own. The enterprises become "co-contractors", meaning they are all direct tenderers to the market and not subcontractors.</p> <p>The GME only exists for the duration of the renovation work, and there is no legal entity or person.</p>	

Location:	Saint Martin de Crau	Country:	FRANCE
-----------	----------------------	----------	--------

Contact (team):	LE MAIGAT Hervé : herve@aim-solutionsenergies.com Aim Solutions Energies 325 chemin des Platrières 13109 Simiane Collongue 04 42 39 94 27
-----------------	--

Type of building:	<input type="checkbox"/> Tertiary	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Mixed
Property:	<input checked="" type="checkbox"/> Public	<input type="checkbox"/> Private	<input type="checkbox"/> Mixed
Management:	<input checked="" type="checkbox"/> Public	<input type="checkbox"/> Private	<input type="checkbox"/> Mixed
Fields of action:	<input checked="" type="checkbox"/> Construction	<input type="checkbox"/> Maintenance	<input type="checkbox"/> Use
	<input type="checkbox"/> Energy generation and distribution		<input checked="" type="checkbox"/> Other
	<input type="checkbox"/> Replacement or implementation of renewable energies		<i>Which ones?</i>

Please, evaluate if the following processes take place in the Best Practice that you are describing in this form:

	Yes	No
The data collection has been complete and rigorous	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Communication and awareness processes have been developed to disseminate this practice	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Training actions have been provided	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Product and services have been improved	<input type="checkbox"/>	<input type="checkbox"/>
Jobs have been created	<input type="checkbox"/>	<input type="checkbox"/>
Sustainable financial models have been applied	<input type="checkbox"/>	<input type="checkbox"/>

Agreements or **collaboration models** have been defined between parties

Positive impact tested in the following fields (add quantitative data if you have):

ENERGY EFFICIENCY IMPROVEMENT (EE)	The improvement of energy efficiency comes from the fact that the AIM company, "eco artisan" specialized in renewable energies, was able to make tender to a public contract and thus to make proposals for the replacement or installment of renewable energies. The whole project reached 30% of energy savings with wall and loft insulation, joinery and ventilation replacement, and installation of a heat pump.
FINANCIAL COVERAGE	The financial approach of the project was realized on total cost with a public funding.
EMPLOYABILITY POTENTIAL	The GME system does not create employment strictly speaking but allows companies like AIM not to file for bankruptcy in a crisis market. Also, being tenderer to a public contract allows the company to be professionally recognized by the architect and to get more work projects.
OTHER	
DIFFICULTIES	Making tender to a public call for tenders is very fastidious for small craft enterprises: administrative and technical files are very long to prepare and can end up being a waste of time.

Agents involved in this experience:

Legislation agencies	
Public promoters	
Private promoters	
Technical public institutions	
Technicians of the private sphere (professional associations ...)	
Builders	
Industrial	
Facility Managers (property managers, cleaning companies ...)	
Energy supply companies	
Users/owners (homeowners association, schools ...)	
Other:	
GAPS	Need of some training to help responding to the call for tenders: how to fill up the administrative documents, how to write the technical file... Because the GME only exists for the duration of the renovation work, it is difficult to invest on training an employee.

(*) **RR_BB_FF_NN**

RR Country: **CY** (Cyprus), **FR** (France), **GR** (Greece), **IT** (Italy), **MT** (Malta), **PO** (Portugal), **SL** (Slovenia), **SP** (Spain)

BB Type of building: **RE** (residential), **TE** (tertiary), **MX** (mixed)

FF Field of action: **CO** (construction), **MA** (maintenance), **US** (use), **EN** (energy generation and distribution), **OT** (other)
(in case of affecting more than one field of action choose the most relevant)

NN Number of the practice: **01, 02, 03...**

(*)IN CASE OF A TRAINING EXPERIENCE:

Course name:	GME or Temporary Company Consortium
Duration:	1 day – 7h
Web:	http://www.capeb.fr/groupement-momentane-d-entreprises-gme/
Director/a:	CAPEB (Confederation of Craftsmanship and small building enterprises)
Who is it aimed:	Craftsmen with CAPEB membership
Objectives:	Setting up a GME
Program:	<ul style="list-style-type: none">- What is a GME?- The different types of GME- The written convention- The principle of solidarity- The role of the common agent or representative- Obligations and responsibilities of the co-contractors- In case an enterprise doesn't perform accordingly- GME and insurances- Advantages of the GME- Obstacles, constraints of the GME
Methodology:	Within the CAPEB of the department where the subscriber signed up, during 1 day, with an employee of the enterprise.

I agree to bring this experience to the database of the MARIE project, which will create a comprehensive training program for improving the energy efficiency of buildings in the area of the Mediterranean.